

Jeremy Panasuk

Shipping AI is half the story. Deploying it so it gets used is the only work I have done for twenty years.

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19/20
CRISIS ACCOUNTS
RECOVERED

8h→1h
DAWN · GOT USED ·
FEATURED

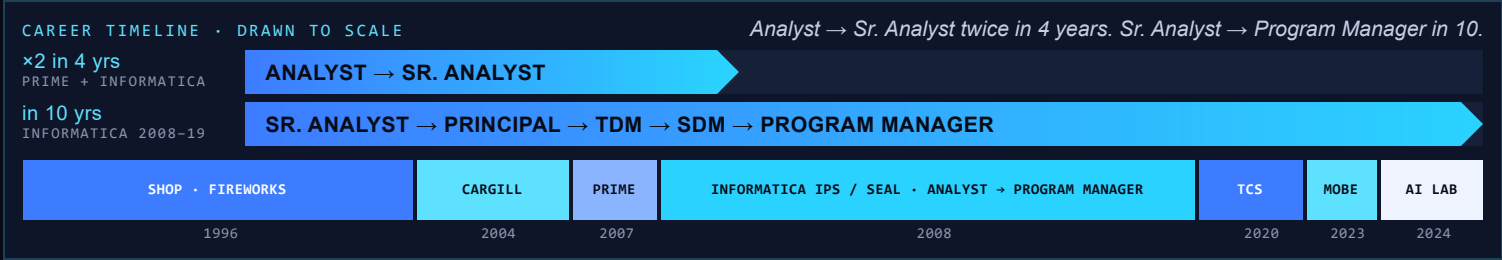
-50%
WEST BEND LIVE QUOTE
PATH

+200%
MERCEDES · PLAYBOOK
STAYED

~27×
LOCAL AI DECODE AFTER
ROUTING

\$2.3M+
BNY GRID/HA WITH THE CEO

DEPLOYED WITH Dawn · West Bend · Navy Federal · Mercedes · Toyota · Micron · PepsiCo · Ace · Kohl's · BNY · JPMorgan · Farmers · NWM · Cargill · Harvard · Smith & Nephew



Cresta AI Deployment Managers own the moment cutting-edge AI becomes live, adopted, measured, ready to scale. That is Informatica IPS/SEAL: embed in the customer environment, hit the date and the metric, leave a team that can run Tuesday without me. Last 24 months: private RTX 4070 lab, measured agents, bounded MCP. Same motion. New stack. Remote US. Available.

01 — YOUR SUCCESS LINES · MY RECEIPTS

GETS USED

19/20 recovered. Dawn featured on informatics.com because the warehouse load actually moved 8h → 1h. If humans do not run it Tuesday, it did not launch.

ON TIME / METRICS

PepsiCo v9→v10 zero data loss. Micron 2,080 → 7,000 hours, zero downtime. Navy Federal architecture through go-live. West Bend live quote path -50%.

READY TO SCALE

Named skill-up. TCS kept Mercedes docs. Northwestern Mutual QA twin of production. Hypercare is default, not a slide. Coaching is a deliverable.

02 — DEPLOY MOTION

Embed

Parachute closer. Live CX-adjacent and ops floors: West Bend quotes, Navy Federal, insurance, CPG, fab, plants. I sit with the people who have to use it — not a Slack thread from the airport.

Write the path

Environment Summary. Upgrade Roadmap. Phase review. Six-class test. Internal teams get a plan. Public playbook on the packet. If they cannot run it after I leave, I did not finish.

Leave the team

Named skill-up. Clients asked for me by name. Loyalty talk given on Dawn's floor — the product Cresta sells. Loyalty is the metric that survives the season.

03 — INDEPENDENT LAB · AUG 2024 — PRESENT · PYTHON

4070 Tabby Tavern Stack

6-container Compose + CUDA on RTX 4070 / WSL2: TabbyAPI EXL3, Ollama, Open WebUI, SillyTavern, SearXNG, Redis. Forced CUDA offload, VRAM pre-warm, failover. huggingface.co/jpanasuk/tabby-tavern-stack

27× Local Grid Suite

Discover, bench decode/prefill, GPU routing, SQLite, CLI + PDF. Checked-in: 1.39 tok/s → 37.47 tok/s after routing. Warm stream ~76 tok/s. Same loop as a customer deploy: measure before claiming.

MCP Dockroot-MCP

Agents see Docker/network. They do not get host-root. Same Grid/HA instinct: measure the boundary, then hand the agent the boundary — not the box. hub.docker.com/r/jpanasuk/dockroot-mcp

Agents OpenClaw + pipeline

Systems → architect → validator on local Ollama: structured output, repair retries. Production WhatsApp agents, 10+ skills. Multi-provider routing with cloud failover.

Also retained through 2025 for Informatica production rescue: Grid/HA, PowerExchange CDC, IDQ, v9/v10, SOAP/REST, SOW/sizing, install-to-go-live, hypercare. Ivy Funds Grid/HA · Fed Reserve Philadelphia Windows→Unix · Farmers Linux SOAP/REST · Giesecke & Devrient REST/SOAP, VMs, GitHub, Docker.

THE FIRE DEPARTMENT — THE WORK MOST ENGINEERS AVOID

Parachuted into 20 troubled accounts. Recovered 19. Milwaukee insurer: three-month outage closed in two days — one buried IBM DB2 driver setting, Mercedes +200% on the longest workflows. West Bend -50% on real-time SOAP/XML. Walk into the fire, find the root cause, ship the fix before C-level stops trusting you. That is Cresta hypercare with a different logo on the badge.

Cresta: shipping AI is half the story. I own the other half — live, adopted, measured, ready to scale. I am not applying to learn deployment. You named my job.

Live production data integration — mappings, pipelines, on-call Jul 2023 — Aug 2024
Talend 8 mappings from simple through complex on a live production platform. GitLab CI/CD migrations. Amazon Redshift + SQL Server tuning. Sustained 99.99% stability. On-call incident command and root-cause writeups the next morning. Messy production, not a sandbox — the same motion Cresta wants when AI is already in the room and the floor still has to run.

05 — INFORMATICA SPECIALIST · TATA CONSULTANCY SERVICES

PepsiCo · Ameriprise · Ace Hardware — follow-the-sun deploy Mar 2020 — Dec 2021
PepsiCo — Grid/HA + Data Integration Hub across NA/LATAM. Led v9→v10 with zero data loss. Teradata → Big Data (~40% analytics lift). Follow-the-sun with offshore. Tuning standards written into production go-live timelines so long-running jobs and failed executions did not become the launch. **Ace Hardware** — PowerCenter → Big Data objects and runtimes. Business + QA deploy path; sat with the floor, not just the ticket queue. **Ameriprise** — Enterprise Data Governance: IDQ, EDC, Axon. 200+ critical data elements. 24×7 platform, patches, local DG rollout.

06 — CONSULTING MANAGER / SEAL · INFORMATICA · JUN 2008 — OCT 2019

Started as Analyst in 2008. Analyst → Sr. Analyst twice in four years. Sr. Analyst → Program Manager in ten. SEAL team. Teams of 7–14. \$4M+ services in two years. v7–v10 upgrade specialist. Consultant of the Year runner-up (2016). Parachute closer: 20 troubled accounts entered, 19 recovered. This is AI deployment with a different logo on the badge. Ladder: Sr. Analyst → Principal Consultant → Technical Delivery Manager → Solution Delivery Manager → Program Manager / Consulting Manager.

SEAL TEAM · V7–V10 UPGRADES · 19 / 20 RECOVERED · WORLD-FIRST GRID/HA + DR · TEAMS 7–14 · ZERO-DATA-LOSS CUTOVERS · NAMED SKILL-UP

Cargill CFO Award · 2005 Highest financial-project award. Six awarded that year. Horizon Milling time-dimension visibility.	Quarterly Excellence · 2006 Demantra demand planning design and implementation. Separate from the oils plant ERP.	Consultant of the Year runner-up · 2016 Micron: grew a 2,080-hour fab program to 7,000 hours. \$3M extensions. Zero downtime.
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8h→1h	Dawn Foods — PowerExchange CDC on AS/400 remote journals. Type 2 DW. Featured on informatica.com because it got used.	–50%	West Bend Mutual — live SOAP/XML quote path cut in half. Agent turnaround. Windows service enablement.
+200%	Mercedes-Benz — longest workflows rescued. TCS trained on the path. Playbook stayed with the team.	7,000h	Micron — fab EDW, Teradata + Hadoop. PowerExchange, Grid/HA, Fast Clone. \$3M extensions. Zero downtime.
\$800k	Toyota — Engine Management go-live. All consultants 5/5. ~\$300k services + \$500k product.	20+ nodes	MF Global — world-first Grid/HA + DR on RHEL GFS. India, UK, New York, Chicago. Owned global DR.
\$2.3M+	BNY Mellon — Grid/HA with senior VPs, support, and CEO Sohaib Abbasi in the room.	\$10M+	JPMorgan Chase — enterprise DW / CoE roadmaps. ELA + professional services, senior management.
\$2M	Kohl's — v9 Grid/HA capacity. AIX → commodity hardware. Presented through senior VPs.	\$600k	Smith & Nephew — FDA-validated Informatica platform. Licensing contention resolved.
3,000h	Navy Federal — Informatica + BI V1 from architecture through go-live training.	v9	Harvard — Version 9. Off-load Solaris 8.1.1. Resource plan through hypercare.
Phase 2	Farmers — Guidewire XML. Skill-up named in the review. Linux SOAP/REST.	P1	Northwestern Mutual — domain best practice. QA twin of production. Hypercare default.
v9→v10	Waddell & Read — measured I/O. Upgrade types + tests. Written operating path, not a Slack thread.	2 days	Milwaukee insurer — three-month outage closed in two days. One buried IBM DB2 driver setting.

Also: Merrill / Time Inc. SFDC lift-shift. Ivy Funds Grid/HA. Federal Reserve Philadelphia Windows→Unix plan. Giesecke & Devrient developer platform — REST/SOAP, VMs, GitHub, Docker. Micron Fast Clone + Financial Force. Federal Reserve / NFCU / banking security playbooks. Lectures at conferences and user groups on v7–v10 upgrades.

Sr. Integration Engineer · Prime Therapeutics Jan 2007 — Jun 2008
Technical lead for Medicare and Medication Therapy Management data marts. EDW test lead. Analyst → Sr. Analyst on a 4/5 annual review; internal 5-star on trust. Delivered above grade-level. Quality first — the quote below is theirs.

Business Analyst, Oils Plants · Integration Associate · Cargill Dec 2004 — Jan 2007
Oils plants: business analyst overseeing plant ERP implementation — live mill operations, not a PowerPoint ERP. **Demantra (separate):** demand planning. Won the Quarterly Award for Excellence, Oct 2006. **Horizon Milling:** production visibility on a time dimension so plants and accounting saw the same facts — CFO Award Sept 2005 (six / year). 24/7 support across 20+ warehouses / ODS. Fireworks inventory weekends continued after start date.

<i>"Jeremy has been a pleasure and an asset to work with. His knowledge not only of the Informatica suite but also at the operating system level has been truly invaluable."</i> DAWN FOODS · CLIENT	<i>"He's a rock star out at Dawn. The customer loves him and the sales team has been leaning on him hard."</i> INFORMATICA IPS · SALES
<i>"It is the belief of the infrastructure staff that you have sent one of the best that Informatica has to offer in Jeremy."</i> MF GLOBAL · INFRASTRUCTURE	<i>"I trusted that Jeremy would deliver, with quality... exceeded the expectations at someone of his grade level."</i> PRIME THERAPEUTICS

ORIGIN · SECRET KEY / FIREWORKS FOREVER · INVENTORY MANAGER · ST. CROIX FALLS, WI · 1996–2005
\$800K+ seasonal inventory. Turnover under three months. Four full-time sales. Profit up six years. PGI 1.3G Class B license. Wholesale ~\$60K/year. ~20% cut in retail waste. Class B shooter: load, wire, shoot, tear down. Weekends and school — then weekends after Cargill started. No schema, no second take. The loyalty line was forged here. Cresta sells that outcome.

07 — STACK · THIS POSTING

Deploy · customer-facing implementations · SOW / roadmap / hypercare · written operating paths · team enablement · incident command
Code / data · Python · SQL · Docker · Linux/WSL2 · GitLab CI/CD · APIs · Informatica PowerCenter · Grid/HA · PowerExchange CDC · Fast Clone · BDE/BDM · IDQ · EDC · Axon · DIH · Talend 8 · Oracle · SQL Server · DB2 · Teradata · Hadoop · Salesforce
AI · local LLM lab · TabbyAPI EXL3 · Ollama · CUDA · vLLM · llama.cpp · MCP · RAG · OpenClaw agents · SQLite telemetry · Open WebUI
This posting · U.S. remote · BBA MIS, University of Wisconsin–Eau Claire, 2004 · Informatica Certified Specialist: Administrator, Big Data Administrator, PowerCenter Developer I & II
Operating line · Customer satisfaction is worthless. Customer loyalty is priceless.