

Jeremy Panasuk

Client delivery with a virtual technical team. *Quality, timeline, unit economics, and a status the client can trust.*

Sand Creek, WI · 715-970-0204 · jpanasuk@gmail.com
github.com/jpanasuk-netizen · huggingface.co/jpanasuk · linkedin.com/in/jeremy-p-34203322



7-14

XF TEAM I LED

19/20

CRISIS RECOVERED

8h→1h

DAWN · QUALITY USED

\$4M+

SERVICES IN TWO YEARS

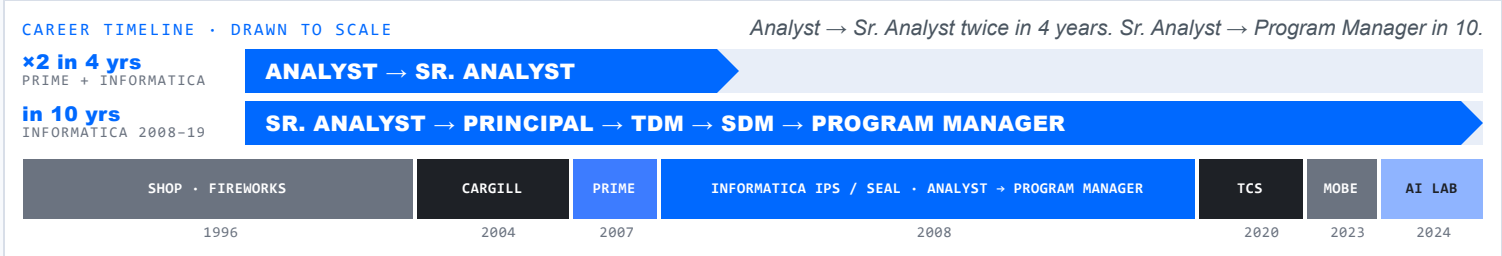
11 yrs

CLIENT DELIVERY MGMT

LLM lab

MEASURED AGENTS · RAG

DELIVERED WITH Dawn · West Bend · Navy Federal · Mercedes · Toyota · Micron · PepsiCo · Ace · Kohl's · BNY · JPMorgan · Farmers · NWM · Cargill · Harvard · Smith & Nephew



Toloka's AI Data Project Manager owns client delivery: quality, dates, unit economics, and a virtual team of engineers and supply. That is Informatica IPS / SEAL — consulting delivery at scale, client in the room, experts and operators on a follow-the-sun clock. Last 24 months I ran the same loop on LLMs I actually measured. Remote US. Available. I do not have a PhD. I have the delivery seat.

01 — YOUR POSTING · MY RECEIPTS

OWN DELIVERY

Quality, timeline, cost, transparency. Dawn 8h→1h because it got used. PepsiCo v9→v10 zero data loss. Micron \$3M extensions, zero downtime. Status the stakeholder can defend.

LEAD A VIRTUAL XF TEAM

Teams of 7-14. Engineers, QA, GCS, offshore, the floor. Follow-the-sun. Named skill-up. Retros were writeups the next morning, not a slide.

CLIENT IN THE CHAIR

Consulting background — the plus you listed. Clients asked for me by name. "Rock star." Embedded until adoption, then hypercare.

02 — HOW I RUN A DELIVERY

Discover + decompose

Environment Summary. Unofficial definitions. Scope, risks, unit of work. I do not wait for a clean spec. I write the path the team can run.

Ship + measure

Implementation, quality gates, throughput. Six-class test. QA twin of production. If humans do not run it Tuesday, it did not launch.

Adopt + improve

Named skill-up. Process change as a deliverable. TCS kept Mercedes docs. Playbooks are how 19/20 stays 19/20.

03 — INDEPENDENT LAB · AUG 2024 - PRESENT · LLM LIFECYCLE, MEASURED

4070 Private inference stack

TabbyAPI EXL3, Ollama, Open WebUI, Compose + CUDA on RTX 4070 / WSL2. Same instinct as a data pipeline: measure decode before claiming quality.

27× Local Grid Suite

Discover, bench, GPU routing, SQLite, CLI + PDF. 1.39 → 37.47 tok/s after routing. Throughput you can report — not a vibe.

Agents Structured generation

Systems → architect → validator on local Ollama: structured output, repair retries. Production WhatsApp agents, 10+ skills. Multi-provider routing with failover.

MCP Bounded tooling

Dockroot-MCP: agents see Docker/network, not host-root. Safety as a boundary, not a slogan — the same muscle as a red-team gate: what the model is allowed to touch.

Honest on SFT / eval / red-team: I have not run a labeling marketplace producing thousands of prompts a week. I have owned data quality, throughput, and client delivery on live platforms, and I have spent 24 months on LLM generate / evaluate / bound loops I can show. I switch domains the way IPS switched clients.

WHEN THE PIPELINE IS ON FIRE — MOST PMS ESCALATE. I CLOSE.

20 troubled accounts. 19 recovered. Milwaukee insurer: three-month outage closed in two days. Mercedes +200% on the longest workflows; playbook stayed. That is risk highlighted and resolved before the client stops trusting the weekly. Toloka's delivery seat is that motion with Experts + Crowd + Tech.

Toloka: own the client's data solution — quality, date, cost, a team that stays on track. Consulting delivery is the job I already did. LLMs are the stack I already measure.

Live production data — mappings, pipelines, on-call, 99.99% Jul 2023 — Aug 2024
Talend 8 on a live platform. GitLab CI/CD. Redshift + SQL Server. On-call incident command and root-cause writeups the next morning. Throughput and quality on a clock — the same operating loop as an eval pipeline with a weekly SLA.

05 — INFORMATICA SPECIALIST · TATA CONSULTANCY SERVICES

PepsiCo · Ameriprise · Ace — virtual XF, follow-the-sun Mar 2020 — Dec 2021
PepsiCo — Grid/HA + DIH across NA/LATAM. Led v9→v10 with zero data loss. Teradata → Big Data (~40% analytics lift). Follow-the-sun with offshore. Tuning written into go-live timelines. **Ace Hardware** — PowerCenter → Big Data with business + QA. **Ameriprise** — EDG: IDQ, EDC, Axon. 200+ critical data elements. 24×7. Data quality as a control process, not a hope.

06 — CONSULTING MANAGER / SEAL · INFORMATICA · JUN 2008 — OCT 2019

The consulting plus you asked for. Analyst → Program Manager in ten years. SEAL team. Teams of 7–14 engineers and specialists. \$4M+ services in two years. Client communication + internal coordination as the default. Discovery, decomposition, scope, implementation, adoption, hypercare. Consultant of the Year runner-up (2016). Parachute closer: 20 in, 19 recovered. Ladder: Sr. Analyst → Principal → TDM → SDM → Program Manager / Consulting Manager.

CLIENT DELIVERY · VIRTUAL XF TEAMS · DATA QUALITY · 19 / 20 RECOVERED · UNIT ECONOMICS · PROCESS CHANGE · NAMED SKILL-UP

Cargill CFO Award · 2005 Highest financial-project award. Six / year. Horizon Milling visibility — quality the board could see.	Quarterly Excellence · 2006 Demantra demand planning. Separate from oils ERP. New domain, shipped.	Consultant of the Year runner-up · 2016 Micron: 2,080h → 7,000h. \$3M extensions. Zero downtime. Unit economics the client renewed.
---	--	---

8h→1h	Dawn Foods — CDC on AS/400 journals. Featured because quality landed in production, not a demo.	–50%	West Bend Mutual — live SOAP/XML path. Throughput the agents felt the next day.
+200%	Mercedes-Benz — longest workflows. Playbook adopted by TCS. Process change that stuck.	7,000h	Micron — fab EDW. \$3M extensions. Zero downtime. Delivery the client bought again.
\$800k	Toyota — Engine Management go-live. All consultants 5/5. Transparency the account trusted.	20+ nodes	MF Global — world-first Grid/HA + DR. India, UK, NY, Chicago. Virtual team, four regions.
\$2.3M+	BNY Mellon — Grid/HA with senior VPs and CEO in the room. Stakeholder transparency.	\$10M+	JPMorgan Chase — DW / CoE roadmaps. Discovery through adoption at exec altitude.
\$2M	Kohl's — v9 Grid/HA. AIX → commodity. Scope, timeline, conversion.	\$600k	Smith & Nephew — FDA-validated platform. Quality as a control, not a slide.
3,000h	Navy Federal — architecture through go-live training. Implementation + adoption.	v9	Harvard — Version 9. Resource plan through hypercare.
Phase 2	Farmers — Guidewire XML. Skill-up named. New domain, walked with the team.	P1	Northwestern Mutual — domain best practice. QA twin of production.
v9→v10	Waddell & Reed — measured I/O. Upgrade types + tests. Written path, not Slack.	2 days	Milwaukee insurer — three-month outage closed in two days. Risk closed before the weekly.

Also: Merrill / Time Inc. SFDC lift-shift. Ivy Funds Grid/HA. Fed Reserve Philadelphia. Giesecke REST/SOAP, VMs, GitHub, Docker. Ameriprise 200+ CDEs. Retained through 2025 for production rescue: Grid/HA, CDC, IDQ, v9/v10, SOAP/REST, install-to-go-live.

Sr. Integration Engineer · Prime Therapeutics Jan 2007 — Jun 2008
Medicare + MTM data marts. EDW test lead. Analyst → Sr. Analyst on a 4/5. Quality first — the quote below is theirs. New regulated domain, shipped.

Business Analyst, Oils Plants · Integration Associate · Cargill Dec 2004 — Jan 2007
Plant ERP on live operations. Demantra: Quarterly Excellence Oct 2006. Horizon Milling: CFO Award 2005. 24/7 across 20+ warehouses. Domain switch is not a theory.

<i>“Jeremy has been a pleasure and an asset to work with. His knowledge not only of the Informatica suite but also at the operating system level has been truly invaluable.”</i> DAWN FOODS · CLIENT	<i>“He’s a rock star out at Dawn. The customer loves him and the sales team has been leaning on him hard.”</i> INFORMATICA IPS · SALES
<i>“It is the belief of the infrastructure staff that you have sent one of the best that Informatica has to offer in Jeremy.”</i> MF GLOBAL · INFRASTRUCTURE	<i>“I trusted that Jeremy would deliver, with quality... exceeded the expectations at someone of his grade level.”</i> PRIME THERAPEUTICS

ORIGIN · SECRET KEY / FIREWORKS FOREVER · INVENTORY MANAGER · 1996–2005
\$800K+ seasonal inventory. Four full-time sales. Profit up six years. Crowd + operators + a clock. Loyalty is the metric. Toloka’s Experts + Crowd + Tech is that motion with models on the other side.

07 — STACK · THIS POSTING

Delivery · client-facing consulting · virtual XF teams 7–14 · discovery / decompose / scope / implement / adopt · retros · status · unit economics
Data quality · IDQ · EDC · Axon · DVO · 99.99% platforms · zero-data-loss cutovers · QA twin of production · incident command
LLM / AI · local generate–evaluate–bound loop · TabbyAPI · Ollama · RAG · structured agents · SQLite telemetry · MCP boundaries
Code / data · SQL · Python · Informatica PowerCenter · Grid/HA · PowerExchange CDC · Talend 8 · SOAP/REST · Docker · GitLab CI/CD
This posting · U.S. remote · BBA MIS, UW–Eau Claire, 2004 · Informatica Certified Specialist (Admin, Big Data Admin, PowerCenter Developer I & II) · no PhD
Honest · Have not run a labeling marketplace SFT mill. Have owned client delivery of data systems at scale, and 24 months of measured LLM work I can show.
Operating line · Customer satisfaction is worthless. Customer loyalty is priceless.